

Founded in 1973, LCG is a full service, national consulting firm headquartered in Atlanta, Georgia. Our sole focus is investment consulting. We are an independent, 100% employee-owned firm. In serving as a fiduciary, we believe this ensures LCG's and our clients' interests are aligned long-term. While our organization may be unique in today's environment, we believe this is the only way that a true partnership can be formed with clients. Our goal is to provide a select number of clients with highly customized advice and serve as an "extension of your staff."



### Independent Advice

- Our recommendations are based solely on our clients' best interest
- 100% of our revenues are paid directly by clients
- We do not receive any compensation from investment manager or broker/dealers
- We do not engage in pay-to-play relationships



### Client Base & Representative Client List<sup>1</sup>

- 92 clients nationally with \$86 billion in AUA/AUM
- 57% E&Fs/other non-profits  
43% corporations/for-profits
- Client types served include pension plans, defined contribution plans, E&Fs, family offices/private wealth, healthcare organizations, and NDTs.



### Our Services

- Investment policy development
- Asset allocation modeling
- Traditional asset class research
- Alternative investment research
- OCIO services
- ESG/SRI/II/MRI services
- Performance measurement
- Client education and fiduciary training

## Why Choose LCG



### Client Focused

- Select number of clients by design
- Customized portfolios
- High level of service/extension of staff



### Experienced and Stable Team

- Senior Analyst average experience: 27 years<sup>2</sup>
- Virtually no Senior Consultant turnover
- 47 years of serving clients



### Independence

- Conflict-free, unbiased advice
- Broadly diversified ownership
- In business for 47 years



### Firm of Analysts

- Senior-led research
- No disconnect between research, clients
- Best thinking of the Firm

### Contact Us:

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<sup>1</sup> Clients as of 11/11/20 and assets are provided as of the most recent data available between 12/31/19 and 6/30/20. One client's market values are as of 7/31/20.

<sup>2</sup> All Consultants and Analysts, along with our CFO, CCO, Director of Operational Due Diligence, Operations Manager, CITO, Marketing Operations Analyst, and Performance Analysts, are involved in research. Thus, they have dual roles. This material is for informational purposes only and should not be construed as investment advice or an offer or solicitation to buy or sell securities. The information provided herein is based on matters as they exist as of the date of preparation, or otherwise indicated.

The Greenwich Quality Leaders Awards are conducted by Greenwich Associates, a third-party firm that has no affiliation with LCG, and are based on quality ratings provided by clients of investment consultants. Between July and October 2019, Greenwich Associates conducted interviews with 1,100 senior professionals at 896 of the largest tax-exempt funds, 33 of whom retain LCG, in the United States. Between July and October 2017, Greenwich Associates conducted interviews with 1,059 senior professionals at 884 of the largest tax-exempt funds, 21 of whom retained LCG, in the United States. These organizations included corporate and union funds, public funds, endowments and foundations, insurance general accounts, and healthcare organizations, with either pension or investment pool assets greater than \$150 million. Consultants like LCG receive the study results in exchange for providing Greenwich Associates with evaluations of investment managers. LCG did not pay Greenwich Associates any compensation for inclusion in this study.

Study participants were asked to provide quantitative and qualitative evaluations of their investment consulting providers. Based on those responses, Greenwich Associates calculates a score on the Greenwich Quality Index<sup>SM</sup> for each consultant named. Consultants with scores that top those awarded to competitors are named Greenwich Quality Leaders. Three consulting firms, including LCG Associates, Inc., were recognized as Greenwich Quality Leaders for mid-sized firms in the U.S. The rankings presented are not necessarily representative of any single client's experience, but rather represent the collective views of LCG's sampled clients. Rankings do not represent an endorsement of LCG. Past performance is no guarantee of future results. For more information on Greenwich Associates and the study, please visit: <https://www.greenwich.com/>.